

Snell & Wilmer



Jeff Porter

Partner | Phoenix

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Main Bio

Jeff Porter is a real estate and finance attorney with a practice representing lenders, borrowers, developers and investors in a broad range of commercial transactions. He has extensive experience representing banks and other lending institutions in connection with the origination of construction, permanent, bridge and asset-based loans. He has also represented creditors in enforcing their security interests and other rights and remedies, and in workout negotiations, forbearances and collection matters. Jeff's real estate finance experience includes financing for hotels, office and industrial properties, multifamily projects, condominium and townhome projects, land acquisition and development, and single-family home construction.

Representative Experience

- Counsel to bank on \$110 million loan for construction of condominium project by public homebuilder joint venture
- Counsel to bank on \$50 million loan for acquisition of full-service hotel resort
- Counsel to bank on \$35 million loan for construction of mixed-use development containing condominiums, apartments, low-income housing and retail
- Counsel to bank on \$30 million loan for construction of condominium tower
- Counsel to bank on \$25 million loan for acquisition loan and revolving loan facility to manufacturer
- Counsel to lead administrative agent on \$100 million syndicated credit facility to agriculture company
- Counsel to lead administrative agent on \$65 million syndicated credit facility to manufacturer and retailer
- Counsel to private debt fund on \$70 million loan for refinance of limited service hotel
- Counsel to direct purchaser of tax-exempt bonds in connection with affordable housing projects
- Local counsel to state employees' pension fund on financing for acquisition of university housing portfolio

Education

- University of Virginia School of Law (J.D.)
- Northern Arizona University (B.A.)

Professional Memberships & Activities

- State Bar of Arizona

- Business Law Section
- Real Estate Section

Representative Presentations & Publications

- "[Coverage Construction: Arizona Supreme Court's Osborn III Opinion](#)," Author, Snell & Wilmer Under Construction Newsletter (May 15, 2023)

Professional Recognition & Awards

- The Best Lawyers in America[®], Commercial Finance Law (2022, 2024), Real Estate Law (2023-2024)

Community Involvement

- Executive Council Charities – Executive Council 70 (2017-Present)
- Sigma Chi Fraternity, Phoenix Alumni Chapter and Flagstaff Alumni Chapter (2008-Present)
- UVA Club of Phoenix (2013-Present)
- Snell & Wilmer Community Involvement Committee (2013-Present)
- Homeless Legal Assistance Project, Director of Snell & Wilmer's participation at UMOM New Day Centers (2013-2016)

Previous Professional Experience

- Arizona State University W.P. Carey School of Business, Adjunct Teaching "REA 411 – Real Estate Law" (Spring 2017, Spring 2018, Spring 2019, Spring 2020, Spring 2021, Spring 2022, Spring 2023)
- Snell & Wilmer, Summer Associate (2011)

Bar Admissions

- Arizona

Court Admissions

- Supreme Court of Arizona