

Snell & Wilmer



Adam J. Greenup

Associate | Dallas

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Main Bio

Adam Greenup is a member of Snell & Wilmer's special litigation and compliance practice group. He focuses his practice on representing publicly and privately held companies as well as government entities, agencies and office holders in corporate compliance investigations. His practice also includes state and federal constitutional law, government regulatory compliance, export and import controls, government contracting, political and election law, lobbying and legislative affairs and constitutional and political litigation.

Adam has represented a variety of domestic and international clients and helped lead one of the largest corporate monitorships in U.S. history as part of a Department of Justice and Bureau of Industry Security ("BIS") settlement agreement. In addition, he has experience advising large and small businesses through complex federal, state and local contracting issues. Adam is also experienced in drafting, reviewing and negotiating contracts and operating agreements on behalf of companies in a variety of industries. Having worked in local government for several years, Adam also advises various local and state public entities on a variety of legal matters including compliance with strict regulatory issues, investigations, and policy development.

Prior to joining Snell & Wilmer, Adam began his career as the Chief of Staff to San Antonio Councilwoman Mary Alice Cisneros. From there, he went on to serve as the Senior Policy Advisor and Speechwriter to then-San Antonio Mayor Julián Castro. Additionally, he served as a term law clerk to the Honorable James Brady in the United States District Court, Middle District of Louisiana. Adam is also a past recipient of a William J. Fulbright research grant, which provided him an opportunity to study the impact of economic reforms on disadvantaged groups throughout China.

Representative Experience

- Advised large and small businesses in complex issues related to federal contracting.
- Assisted companies in managing compliance under the Foreign Ownership, Control, or Influence (FOCI) process.
- Advised executives and companies regarding compliance with the Anti-Kickback Act and Office of Inspector General investigations.
- Assisted companies with multiple aspects of procurement bid protests, including managing Organizational Conflicts of Interest.

- Advised clients in land exchange agreements with the Federal Government.
- Developed multiple contracts and operator agreements for a variety of large and small businesses.
- Assisted clients who were victims of fraudulent transactions and identity theft.
- Advised political organizations on issues pertaining to compliance with campaign finance law.
- Assisted state agencies and boards with compliance with government reporting requirements and updates to organizational policies and procedures.

Education

- University of North Texas Dallas College of Law (J.D., *cum laude*)
 - UNT Dallas College of Law Judicial Board, Chief Justice
- University of the Incarnate Word (B.A., Political Science)
 - Student Government Association, President
 - Peking University, William J. Fulbright recipient

Languages

- Spanish
- Turkish

Professional Memberships & Activities

- American Bar Association
- Higginbotham Inn of Court, Associate Member (2018-2021)
- Dallas Hispanic Bar Foundation, Board Member (2021-Present)

Representative Presentations & Publications

- "[The Corporate Transparency Act is Deemed Unconstitutional: Small Business Advocacy Group Wins Challenge in Alabama](#)," Co-Author, Snell & Wilmer Legal Alert (March 6, 2024)
- "[Understanding the New Reporting Obligations Under the Corporate Transparency Act](#)," Co-Author, Snell & Wilmer Legal Alert (November 16, 2023)
- "[Decoupling: A Closer Look at the Executive Order on U.S. Outbound Investments Into the Chinese Technology Sector](#)," Co-Author, Snell & Wilmer Legal Alert (August 18, 2023)
- "[Voluntary Self-Disclosures: Update on Federal Agencies' Efforts to Incentivize Self-Reporting Violations](#)," Co-Author, Snell & Wilmer Legal Alert (July 28, 2023)

Professional Recognition & Awards

- The Best Lawyers in America®: Ones to Watch,
 - Commercial Litigation (2022 and 2024)
 - Appellate (2022 and 2024)

Community Involvement

- Cathedral of Hope Congregation, Member
- City of Garland Library Board of Trustees, Board Member

Previous Professional Experience

- Stanton LLP, Associate Attorney (2018-2022)
- United States District Court, Middle District of Louisiana, Term Law Clerk to the Honorable James Brady (2017-2018)
- State of Texas Second Court of Appeals, Judicial Clerk to Chief Justice Terrie Livingston (2016)
- United States Department of Housing and Urban Development, Pathways Intern (2015)
- Mayor Julián Castro, Chief of Policy and Speechwriter (2011-2014)
- Councilwoman Mary Alice Cisneros, Chief of Staff (2007-2011)

Bar Admissions

- Texas

Court Admissions

- Supreme Court of Texas
- United States District Court, Northern District of Texas

Client News

- Snell & Wilmer Advises Federal Software Provider Integrated Data Services in Its Sale to Private Equity Firm Arlington Capital Partners