Snell & Wilmer

Jeffrey A. Martin

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Main Bio

Jeff Martin's practice is concentrated around commercial finance. After graduating from Ohio University with a Bachelor of Business Administration, he joined National City Bank (now PNC Bank) and learned the ins and outs of small business lending while going to law school at night. In his last year of law school, Jeff left National City for a law clerk position at then Columbus-based Banc One Corporation (now JPMorgan Chase). After graduating from law school, Jeff spent two years as an associate in the banking law group of a 250+ attorney firm before joining a client as its Director of Credit Administration and then the Division Counsel of its Asset-Based Lending and Factoring Group. Jeff returned to private practice over ten years ago and has since represented commercial lenders in the closing of over 200 secured and unsecured loans with over $500,000,000 in commitments.

Jeff advises commercial lenders on loan documentation and remediation with a focus on construction lending, affordable housing finance, asset-based lending and factoring.

Representative Experience

- Represented construction lender in the preparation and negotiation of construction loan documents for a construction loan in excess of $30,000,000, secured by a market-rate multifamily apartment building.
- Represented construction lender in the preparation and negotiation of construction loan documents for a construction loan in excess of $25,000,000 that converted to a permanent loan in excess of $7,000,000, secured by an affordable housing project funded in part with 4% low-income housing tax credits.
- Represented construction lender in the preparation and negotiation of construction loan documents for a construction loan in excess of $20,000,000, secured by an affordable housing project funded in part with 9% low-income housing tax credits.
- Represented construction lender in the preparation and negotiation of construction loan documents for a construction loan in excess of $25,000,000, secured by an office building.
- Represented the participating lender in the review and negotiation of a loan participation agreement for the purchase of a loan participation interest in excess of $15,000,000.
- Represented selling lender in the drafting and negotiation of a participation agreement for the sale of a participation interest in excess of $10,000,000 in a commercial real estate loan in excess of $25,000,000.

- Represented the administrative agent and lead lender in connection with the documentation and negotiation of syndicated commercial real estate loan in excess of $70,000,000, secured by a market apartment project.
- Represented the lender in the drafting and negotiation of the loan documents for an unsecured revolving line of credit with a credit limit in excess of $20,000,000.

Education

- Capital University Law School (J.D. with honors)
- Ohio University (B.A. Business Administration with honors)

Professional Memberships & Activities

- Multnomah Bar Association
- Oregon State Bar Association

Community Involvement

- All Saints Elementary School
- Laurelhurst Neighborhood Association

Previous Professional Experience

- Tomasi Salyer Martin, Owner/Partner (2012-2022)
- Farleigh Wada Witt, Attorney (2010-2012)
- Textron Financial Corporation, Vice President, Division Counsel (2000-2009)
- Porter Wright Morris & Arthur, Attorney (1998-2000)
- Banc One Corporation, Law Clerk (1997-1998)
- National City Bank, Commercial Lender (1993-1997)

Bar Admissions

- Ohio (inactive)
- Oregon

Court Admissions

- Supreme Court of Oregon