

Snell & Wilmer



Jordan M. Glassco

Senior Attorney | Denver

Tel. 303.634.2078

jglassco@swlaw.com

Main Bio

Jordan Glassco focuses her practice in commercial real estate. She advises clients on commercial leasing for retail, telecommunications and office space, and on property acquisitions and property sales. Jordan handles complex commercial real estate and other business transactions from inception to conclusion, identifying areas of company risk and opportunity while balancing stakeholder interest.

Prior to joining Snell & Wilmer, Jordan was a Commercial Contracts Outsourcing Director for a litigation support service and legal talent outsourcing provider. Earlier, she worked on commercial real estate transactions in private practice and as in-house counsel for a regional real estate investment trust (REIT). Jordan also has experience managing commercial and residential bank-owned properties.

Jordan Glassco is licensed to practice only in the state of Michigan and is not licensed to practice in the state of Colorado.

Representative Experience

- In collaboration with in-house legal teams for corporate clients, helped develop standard operating procedures and legal playbooks for high-volume, lower complexity (yet operationally critical) contracts, such as NDAs, cell site leases, consulting agreements, IT agreements, and marketing and sponsorship agreements
- Managed a team of legal professionals to fulfill corporate clients' legal outsourcing needs for review and negotiation of high-volume, commercial contracts
- Managed a wide variety of legal matters pertaining to the ownership, management and operation of regional shopping centers with an emphasis on commercial real estate transactions, loan transactions and related legal issues
- As in-house counsel, advised business groups (including real estate development, marketing and sponsorship, IT and operations teams) on a variety of complex commercial matters and drafted and negotiated commercial contracts pertaining to such matters
- Negotiated real estate leases for bank branches and loan production offices
- Represented major national retailers and shopping center developers in commercial real estate acquisitions, dispositions and commercial leases
- Represented telecommunications companies in cell site leasing programs

Education

- Michigan State University College of Law (J.D. cum laude)
- Michigan State University (B.A.)

Professional Memberships & Activities

- Career Real Estate Women (CREW)
 - Events Planning Committee Member (2017-2018)
- International Council of Shopping Centers (ICSC)
 - Next Generation Committee Chair
 - Planning Committee, ICSC Michigan Continuing Education Program (2010)
- Cooley Law School, Adjunct Professor, Modern Real Estate Transactions/Spring (2011)

Representative Presentations & Publications

- "MI Broker Lien Act," Roundtable Presenter, ICSC Michigan Idea Exchange (2011)
- "Relocating Tenants in a Shopping Center," Presenter, ICSC Michigan Continuing Education Program (2010)
- "Non-Traditional Income For Shopping Center Landlords," Presenter, ICSC Michigan Continuing Education Program (2009)
- "Exclusives and Use Restrictions," Panelist, ICSC Next Generation Event (2003)

Previous Professional Experience

- Lexitas, Commercial Contracts Outsourcing Director – Managed Services (2019-2022)
- Dawda, Mann, Mulcahy & Sadler, PLC, Attorney (2016-2018)
- Independent Bank, Vice President, Real Estate and Vendor Management (2014-2016)
- The Taubman Company LLC, Senior Attorney (2005-2014)
- Dawda, Mann, Mulcahy & Sadler, PLC, Attorney (2001-2005)
- SDS Wireless, Attorney (2000-2001)
- Nextel Communications
 - Managing Attorney (1999-2000)
 - Program Attorney (1999)
 - Legal Reviewer (1997-1999)

Bar Admissions

- Michigan

Court Admissions

- Supreme Court of Michigan