

Snell & Wilmer



Lars O. Lagerman

Of Counsel | Phoenix | Orange County

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Main Bio

Lars Lagerman is a real estate attorney with experience spanning from the acquisition, development and construction of single-family residential subdivisions, shopping centers, hotels and office buildings to the negotiation and documentation of major credit facilities for master-planned communities and golf courses. Along with his wide-ranging deal experience, Lars routinely works with lenders on real estate loan workouts and foreclosures, receiverships and guarantee enforcement.

With a practice that reaches locally and internationally, Lars is routinely involved in public land issues before the Arizona State Land Department and often represents clients in complex cross-border deals. His intimate knowledge of Arizona's real estate industry allows him to act as local counsel for a number of national firms when their transactions have an Arizona connection. In addition to his work in Arizona, Lars also works extensively with clients on projects in California.

Representative Experience

Real Estate Transactions

- Represented publicly traded homebuilder in acquisition and development of residential and mixed-use projects, master planned communities and resort facilities, including golf courses and other recreational facilities in Arizona
- Represented private investors and developers in land use and development of opportunistic real property parcels in Arizona, California, Nevada and New Mexico
- Represented national railroad in real estate matters and application to purchase large parcel of undeveloped land from the Arizona State Land Department
- Represented Singapore-based boutique hotel company in its acquisition of a California hotel
- Represented publicly traded California-based power generator in connection with land assemblage and development of a large solar power project in Arizona

Finance Transactions

- Represented lender in acquisition, development and construction loan for master-planned residential and golf community in Arizona

- Represented lender in acquisition, development and construction loan for luxury master-planned residential and golf community in Hawaii
- Represented lender in real estate secured revolving credit facility to national public homebuilder
- Represented lender in acquisition, development, construction and receivables loan for hotel and timeshare property in Las Vegas, Nevada
- Represented lender in workout, foreclosure and sale of timeshare loan portfolio

International Transactions

- Represented Swedish car manufacturer in connection with test track facility in Arizona
- Represented U.S. electric power generator in wind farm project in Mexico (with Mexico licensed attorney)
- Represented Mexican developer of master-planned resort project in Cabo San Lucas, and U.S. licensing/royalty issues (with Mexico licensed attorney)
- Represented Mexican developer of resort and condominium projects in Puerto Peñasco, Sonora (with Mexico licensed attorney)
- Represented lender in acquisition, development, construction and receivables loan for timeshare property in Los Cabos, Mexico (with Mexico licensed attorney)

Education

- The University of Arizona (J.D., with distinction)
- Gustavus Adolphus College (B.A., *magna cum laude*)
- University of Uppsala, Sweden

Languages

- Swedish
- Spanish (Conversational)

Professional Memberships & Activities

- State Bar of Arizona
- California Bar Association
- Maricopa County Bar Association
- Swedish-American Bar Association
- U.S.-Mexico Bar Association, Real Estate Law Committee
 - U.S. Chair
- Honorary Swedish Consul – Arizona (1995-2007, 2015-Present)

Professional Recognition & Awards

- AV Rated by Martindale-Hubbell, AV® Preeminent™ 5.0 out of 5
- Chambers USA (2014-2023)
- The Best Lawyers in America®, Real Estate Law (2019-2024)

- AB Top Lawyers – Construction/Real Estate Law – Arizona Business Magazine (2010)
- Top People to Know in Commercial Real Estate – Arizona Commercial Real Estate Magazine (2009)
- Swedish Foreign Service Royal Award (2008)

Community Involvement

- Arizona-Mexico (Sonora) Commission
- National Law Center for Inter-America Free Trade (Tucson, Arizona)
- Swedish-American Chamber of Commerce Arizona, Founder (1996)

Bar Admissions

- Arizona
- California

Court Admissions

- Supreme Court of Arizona
- Supreme Court of California
- United States Court of Appeals, Ninth Circuit
- United States District Court, District of Arizona