

# Snell & Wilmer

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## **Jon S. Cohen**

Of Counsel | Phoenix

Tel. 602.382.6247

[jcohen@swlaw.com](mailto:jcohen@swlaw.com)

## **Main Bio**

Jon Cohen has a corporate finance practice, including a large number of public offerings, and mergers and acquisitions. He has extensive corporate governance experience and is a frequent advisor to Boards of Directors.

## **Representative Transactions**

### ***Public Offerings***

- Many IPOs, follow on offerings, and secondary offerings, including the following industries: communications (broadcast and print media), transportation, nursing hospitals, home building, hotel development and operation, casino gaming, for profit education, information technology, healthcare insurance, public utility services, consumer electronics, banking, and agribusiness.

### ***Mergers & Acquisitions***

- Scores of transactions in the industries noted above and in the following industries: consumer retail, consumer wholesale, software development, software integration, professional sports, commodities trading, commercial feed lots, meat packing, commercial real estate, insurance brokerage, restaurants, steel fabrication, mining, video production, outdoor advertising, internet service providers, data storage services, REITs, and life sciences.

### ***Venture Capital & Private Equity***

- Enterprise funding from start-up to maturity, including mezzanine and multiple preferred rounds; fund formation; and leveraged recapitalizations.

### ***Specialized Transactions***

- Leveraged leasing transactions involving aircraft, watercraft, rolling stock, trucks, oil drilling equipment, irrigation equipment, and power plants
- Joint Ventures operating in Brazil, India, Netherlands, Spain, England, and Germany
- DIP financing transactions
- Board of Director self-assessment programs
- Tracking stock (one of the few successful public offerings)
- Poison Pills and shark repellants
- Proxy contests

## Education

- Harvard University Law School (J.D.)
- Claremont Men's College (B.A.)
- London School of Economics and Political Science

## Professional Memberships & Activities

- State Bar of Arizona
  - Business Law Section, Past Chairman
  - Subcommittee on legal opinions in commercial transactions
    - Past Chairman
- American Bar Association
  - Committees responsible for drafting model acquisition
    - Agreements and third-party opinions
  - Working Group on Legal Opinions and Law Firm Advisory Board

## Board of Directors Memberships

- Arizona Business Leadership
- Arizona Science Center
- Kronos Longevity Research Institute, Chairman
- Vika Corporation

## Representative Presentations & Publications

["The SEC Continues to Impose Fines and Other Penalties on Companies Based Solely on the Content of Their Standard Corporate Documents,"](#) Co-Author, Snell & Wilmer Legal Alert (January 2017)

## Professional Recognition & Awards

- Albert Nelson Marquis Lifetime Achievement Award, Marquis Who's Who (2019)
- The Best Lawyers in America®, Corporate Law, Mergers & Acquisitions Law, Securities/Capital Markets Law (1983-2020), Corporate Governance and Compliance Law (1983-2011, 2014-2020), Securities Regulation (2014-2020)
- Chambers USA: America's Leading Lawyers for Business®, Corporate/Mergers & Acquisitions (2010-2019)

- Southwest Super Lawyers®, Business/Corporate (2007, 2011-2012), Securities & Corporate Finance (2013-2018)
- Best in Corporate Finance Law, Corporate LiveWire Corporate Finance Global Awards (2017)
- Corporate LiveWire M&A Award: Recognizing Global Excellence (2016-2017)
- Arizona's Top Lawyers, Arizona Business Magazine
- The Best Lawyers in America®, Business Edition, Corporate Law (2012)
- Arizona's Finest Lawyers
- Law Dragon 500 Leading Dealmakers
- Ranking Arizona: The Best Arizona Attorneys, Banking Law (2010-2011)
- Who's Who in America®
- Who's Who in Law®

## **Bar Admissions**

- Arizona

## **Court Admissions**

- Supreme Court of Arizona