

Snell & Wilmer



Daniel McEvers Mahoney

Partner | Phoenix

Tel. 602.382.6206

dmahoney@swlaw.com

Main Bio

Dan Mahoney's practice is concentrated in the areas of mergers and acquisitions, securities, private equity/venture capital, corporate law, and advising corporate boards. He has been selected by his peers to Best Lawyers in America[®] since 2008, Chambers USA: America's Leading Lawyers for Business[®] and Southwest Super Lawyers[®], including selection as a Top 50 Lawyer in Arizona in 2016. Dan was selected Lawyer of the Year in Venture Capital Law for 2013 by Best Lawyers. Dan's clients operate in a wide variety of industries, including biotechnology and life science, software, Internet, technology, telecommunications, manufacturing, and transportation. Dan regularly represents clients ranging from emerging growth companies and those seeking venture capital to large publicly held corporations. He has written extensively on issues related to venture capital, licensing, securities and corporate law, as well as issues facing both entrepreneurs and large corporations. Prior to practicing law, Dan was a management and systems design consultant with Accenture. Dan is Co-Chair of Snell & Wilmer's Venture Capital and Private Equity Industry Group. He served as the Tournament Chairman for the 2016 Waste Management Phoenix Open and the President of The Thunderbirds (Host and Organizer of the WM Phoenix Open) for 2016/2017.

Representative Transactions

Mergers & Acquisitions

- Special Counsel to publicly held medical device company in its \$3.5 billion sale to a public, multinational drug company
- Represented publicly held manufacturer of CMP Machines in its \$250 million merger with large public company
- Represented private medical diagnostic company in its \$185 million merger with large public company
- Represented public company in its \$40 million acquisition of a private biotechnology company
- Represented public company in connection with defense of hostile takeover attempt
- Represented public manufacturer of satellite communication systems in hostile takeover attempt of another public company
- Represented group of controlling shareholders in takeover of public company
- Represented private equity fund in its \$40 million acquisition of manufacturing company
- Represented manufacturer of large-scale test equipment in its \$40 million sale to a private equity fund
- Represented manufacturer of manufactured log homes in its sale to a private equity fund
- Represented public online classified/yellow pages company in its \$12 million stock-for-stock

acquisition of a private online classified company

- Represented nationally recognized franchisor of ice cream stores in a joint venture
- Represented a private manufacturer of small wind turbines in a Chinese joint venture with a Chinese company
- Represented public home builder in its acquisition of private home builder
- Represented semiconductor company in its sale to large public company
- Represented private company in the sale of its semiconductor fab facility and selected assets to a Japanese corporation

Venture Capital Transactions

- Represented semiconductor chip company in multiple rounds of venture capital financing totaling over \$100 million in venture financing
- Represented online knowledge management company in \$24 million Series C Preferred Stock financing
- Represented online physician portal in multiple rounds of venture capital financing totaling over \$60 million in venture financing
- Represented medical device reprocessing company in multiple rounds of venture capital financing totaling over \$38 million in financing
- Represented manufacturer of small wind turbines in multiple round of venture capital financing
- Represented medical device company in its \$7.5 million Series B Preferred Stock financing
- Represented drug development company in multiple rounds of Series A and Series B private equity investment
- Represented a drug development company in its license of technology from the Translational Genomic Research Institute (TGen) and Series A Preferred Stock financing by Silicon Valley venture capital fund
- Represented a company with an online information and collaboration portal for physicians in its license of technology from TGen and private equity investment
- Represented Palo Alto venture capital fund in its lead investment in a \$4 million Series A Preferred Stock financing of software company
- Represented venture capital fund in its Series A Preferred Stock financing of Atlanta-based software company
- Represented German venture capital fund in its \$3 million Series A Preferred Stock financing of a Denver-based life sciences company
- Represented venture capital fund in its \$8 million Series C Preferred Stock financing of Denver-based software company
- Represented Sacramento-based venture capital fund in its investment in an information technology company
- Represented venture capital fund in its investment as lead investor in a medical diagnostics company
- Represented venture capital fund in its investment as lead investor in a semiconductor company
- Represented Internet company in its recapitalization and placement of Preferred Stock and debt financing to Silicon Valley venture capital investors

Fund Formations

- Represented Phoenix-based life science fund in the formation and raising of a \$20 million fund
- Represented Phoenix-based private equity fund in the formation and raising of a \$120 million fund
- Represented and advised numerous private equity sponsors in the formation and raising of opportunity funds, venture funds and private equity funds from private investors that focus on the investment in or acquisition of identified operating businesses, real estate, and distressed loans or assets

Securities Offerings & Related Transactions

- Represented numerous public companies in "PIPE" transactions
- Represented companies seeking to take their companies public
- Represented public companies in the adoption or termination "poison pills" and related anti-takeover measures, stock repurchase programs and tender offers as well as public equity and debt financing

Education

- University of Arizona College of Law (J.D., magna cum laude, 1999)
 - Order of the Coif
- University of Arizona (B.A. History, with honors, cum laude, 1994)

Professional Memberships & Activities

- The Thunderbirds, Big Chief (President) (2016-2017)
- The Thunderbirds (Organizer and Host of the Waste Management Phoenix Open)
- Tournament Chairman of the 2016 Waste Management Phoenix Open Golf Tournament
- Zanjeros - One of 48 individuals selected by the Governor statewide to assist in recruiting and hosting new companies from out of state
- Rocky Mountain Venture Capital Conference, Selection Panel Member
- Snell & Wilmer's Venture Capital and Private Equity Industry Group, Co-Chairman
- Invest Southwest Conference, Chairman (2009 Conference Chairman)
- VCExperts, Contributing Editor

Representative Presentations & Publications

- "[Rainmaker Q&A: Snell & Wilmer's Daniel Mahoney](#)," Featured, Law360 (October 19, 2016)
- "[Executive Inc.: Dan Mahoney chairs this year's Waste Management Phoenix Open](#)," Featured, Phoenix Business Journal (January 29, 2016)
- "[The art of the deal: Mergers and acquisitions are heating up in Phoenix as the economy improves](#)," Featured, Phoenix Business Journal (August 29, 2014)
- "Basics of Licensing Technology from the University and Research Institute," Bloomberg Corporate Law Journal (February 2007)
- "The New Market Tax Credit: Is Good Opportunity But Needs Tweaking," Venture Capital Journal (October 2003)
- "The Corporate Governance Committee," Corporate Governance Advisor (September/October 2003)
- "Coping With Poor Corporate Hygiene in the Early Stage Company," Venture Capital Journal (December 2002)

- "How to Cope with Lower Valuations for Your Client Company," Business Law Today (January/February 2002)
- "Implementing an Electronic Delivery and Shareholder Communications Program," Insights (December 2001)
- "The Smart VC: Down but not out, part 3," REDHERRING.COM (September 20, 2001)
- "The Smart VC: Down but not out, part 2," REDHERRING.COM, (September 5, 2001)
- "The Smart VC: Down but not out, part 1," REDHERRING.COM (August 28, 2001)
- "Avoiding the Corrosive Effects of an Acid Stock Financing," Insights (March 2001)

Professional Recognition & Awards

- AZ Business Leader, AZ Business Leaders Magazine (2019)
- Top 100 Lawyers in Arizona: Corporate and Securities, Arizona Business Magazine (2017)
- Chambers USA: America's Leading Lawyers for Business[®], Corporate/Mergers & Acquisitions (2013-2018)
- The Best Lawyers in America[®], Mergers & Acquisitions Law, Venture Capital Law (2008-2020)
 - Phoenix Lawyer of the Year, Venture Capital Law (2013, 2018)
- Southwest Super Lawyers[®], Mergers & Acquisitions (2012-2019)
 - Top 50 in Arizona (2016)
- Pi Kappa Alpha 1994 National Graduate of the Year

Other Professional Experience

- Accenture, Management and Systems Integration and Design Consultant

Bar Admissions

- Arizona

Court Admissions

- Supreme Court of Arizona