

# Snell & Wilmer

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## **Monique Lashbrook**

Partner | San Diego

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### **Main Bio**

Monique Lashbrook focuses her practice on real estate, corporate and commercial finance-related matters and transactions. She has extensive experience handling real estate acquisitions and dispositions, joint ventures, commercial mortgage financing, commercial leasing for industrial and retail spaces, and property management matters. Monique also has experience in connection with mergers and acquisitions, corporate governance, corporate entity documents and consents, private placement memorandums and Regulation D securities offerings, as well as nondisclosure agreements.

Her previous experience serving roles as deputy general counsel for the City of San Diego's Redevelopment Agency, as general counsel of a private equity real estate investment company and key roles in private practice, has provided Monique with unique insight into anticipating and addressing client needs gained from her perspective on all sides of a transaction or agreement. Her experience includes negotiating purchase and sale agreements, sales, leasing and operating agreements, property management agreements, joint venture agreements, asset purchase agreements and ground lease transactions.

Monique also advises clients on corporate structures related to real estate investments and ownership, as well in connection with operational matters related to the ownership of multifamily housing, including student housing, assisted living and age-restricted projects, as well as office, hospitality and mixed-use projects.

### **Representative Experience**

- Represented and advised a private equity real estate investment company with real estate holdings throughout the United States on a variety of legal transactions and agreements
- Represented a private equity real estate investment company in a \$150 million-dollar acquisition of an age-restricted multifamily portfolio in Las Vegas
- Represented a private equity real estate investment company in an over \$80 million-dollar acquisition of a three-tower multifamily project in Miami
- Represented a private equity real estate investment company in an over \$20 million-dollar acquisition of a hotel in Chicago, and in connection with an over \$8 million-dollar renovation of the hotel
- Represented the San Diego Redevelopment Agency in connection with an over \$55 million-dollar mixed-use, residential and commercial project in San Diego with an affordable housing component
- Represented a client in connection with the acquisition of a blast-resistant modular building company
- Represented a private equity real estate investment company in an over \$100 million-dollar multifamily project in Las Vegas

## Education

- University of Illinois College of Law (J.D.)
- Saint Ambrose University (M.B.A.)
- University of California, Los Angeles (B.A., History with Business Administrative Emphasis)

## Professional Memberships & Activities

- Hispanic National Bar Association (HNBA), Member
- San Diego La Raza Lawyers Association (SDLRLA), Member
- MANA, A National Latina Organization, Member
- Chicano Federation
  - Board of Directors
  - Finance Committee

## Representative Presentations & Publications

- “Commercial Real Estate in the COVID-19 Era: Real World Perspectives on Everything from Lease Abatements to Vacancy Rates and the New Rules of Negotiation,” Panelist, Association for Corporate Growth Orange County (May 2020)

## Professional Recognition & Awards

- Pro Bono Award, Chicano Federation (2019)
- Leaders in Law 2020 Finalist, San Diego Business Journal (2020)
- Business Women of the Year Awards 2020 Finalist, San Diego Business Journal (2020)
- General Counsel Awards Nominee, San Diego Business Journal (2016)

## Bar Admissions

- California
- Illinois