

2010 Emerging Business Seminar Series Calendar

Date	Topic
February 3	How To Form A Joint Venture
March 3	How (and Why) To Create A Corporate Succession Plan
April 7	How To Prepare Your Company For Sale
May 5	How To Sell Your Company
June 2	How To Negotiate Contracts
July 7	How To Purchase A Business
August 4	How To Structure Consulting Relationships
September 1	How To Manage Key Employee Issues
October 6	How To Raise Capital
November 3	How To Prepare A Business Plan
December 1	How To Structure Supplier/Manufacturing Agreements

The Emerging Business Seminar Series is hosted by Snell & Wilmer partner, Brian J. Burt. Brian advises entrepreneurs and emerging growth companies in all stages of development, from formation to liquidity. Having previously founded, capitalized, and run his own company, he brings a “real world” perspective to his practice. Brian graduated from Harvard Law School and is the Chair of Snell & Wilmer’s Emerging Business Group.

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