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Announcing ...

SNELL & WILMER PARTNER MARC L. SCHULTZ PARTICIPATES IN THE PHOENIX OPPORTUNITY REVITALIZATION AND ENTREPRENEURSHIP SUMMIT

PHOENIX (March 10, 2020) – Snell & Wilmer is pleased to announce that [Marc L. Schultz](#) participated in a panel at the Phoenix Opportunity Revitalization and Entrepreneurship Summit at Maryvale Community Center in conjunction with the White House Opportunity and Revitalization Council and the U.S. Small Business Administration, hosted by Maryvale Revitalization Corporation. Phoenix was one of 16 cities chosen across the country to host this summit that brought members from all levels of the government together with business leaders.



Marc L. Schultz

Schultz spoke on Opportunity Zones, what projects are underway, possible challenges, access to capital and private public contracting for entrepreneurs. White House Policy Advisor Ashley D. Bell moderated the panel including Stephanie Smelnick, U.S. Department of Housing and Urban Development; Lisa Novack, Internal Revenue Service; Patrick Quigley, Chicanos Por La Causa, Inc.; Brett Johnson, Fortuitous Partners; and Jeff Armor, Maryvale Revitalization Corporation; in addition to Schultz.

Schultz currently chairs Snell & Wilmer's Tax Credit Finance and Renewable Energy practices and founded and co-chairs the Opportunity Zones and Opportunity Funds industry group. He is a member of OZ Magazine's Writers Council. Schultz is a regular speaker and panelist on the subject of tax credit financing and the Opportunity Zone incentive. He has drafted and provided technical advice on a number of comment letters that were submitted to the U.S. Department of the Treasury and the Internal Revenue Service regarding the Opportunity Zone proposed regulations.

Schultz has advised many fund sponsors in forming and structuring Qualified Opportunity Funds and recently authored a two part in-depth analysis for Law 360 on the Second Tranche of the Opportunity Zone Proposed Regulations ([Part 1](#) and [Part 2](#)). Schultz was recently a panelist in Las Vegas at the both the SkyBridge Alternatives (SALT) Conference and the Opportunity Zone Expo. Schultz was a panelist at the Novogradac 2019 Opportunity Zones Spring Conference in Denver and has been a speaker and panelist at a number of large statewide Opportunity Zone conferences, including in the State of Delaware, the State of Hawaii, the Commonwealth of Massachusetts, the State of Rhode Island, the State of Nevada, the State of Colorado, the State of Idaho, and the State of Arizona.

About Snell & Wilmer

Founded in 1938, Snell & Wilmer is a full-service business law firm with more than 450 attorneys practicing in 14 locations throughout the United States and in Mexico, including Phoenix and Tucson, Arizona; Los Angeles and Orange County, California; Denver, Colorado; Washington, D.C.; Boise, Idaho; Las Vegas and Reno, Nevada; Albuquerque, New Mexico; Portland, Oregon; Salt Lake City, Utah; Seattle, Washington; and Los Cabos, Mexico. The firm represents clients ranging from large, publicly traded corporations to small businesses, individuals and entrepreneurs. For more information, visit www.swlaw.com.

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