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Announcing ...

URBAN LAND INSTITUTE WELCOMES SNELL & WILMER ATTORNEY BYRON SARHANGIAN AS PRESENTER AT NATIONAL CONFERENCE

PHOENIX (April 28, 2016) – Snell & Wilmer is pleased to announce that Phoenix real estate attorney [Byron Sarhangian](#) recently spoke on two panels at the [Urban Land Institute](#) (ULI) national conference in Philadelphia, Pennsylvania.

The first panel Sarhangian participated in was titled “Creative New Use & Urban Redevelopment” and examined challenges presented with adaptive reuse opportunities. The panel examined how some developers have found ways to make these developments economically viable and discussed current price and amenity trends for various projects located throughout the United States. The second panel, “Corporate Culture,” discussed how to create corporate cultures which fosters an environment for retention, growth and increasing contribution by teammates. It included strategies that are deployed by industry leaders in a supply constrained labor market for employers of both skilled professionals and trades workers.



Byron Sarhangian

ULI provides leadership in the responsible use of land and in creating and sustaining thriving communities worldwide. ULI is an independent global nonprofit supported by members representing the entire spectrum of real estate development and land use disciplines.

At Snell & Wilmer, Sarhangian's practice is concentrated in real estate and business transactions which include purchase and sale transactions, leasing, financing and brokerage matters. He advises large and small corporate clients in corporate real estate matters throughout the United States. His practice also involves drafting and negotiating construction agreements for owners, lenders, general contractors and subcontractors. He has worked on property exchange agreements between state entities as well as a variety of zoning and permitting matters. Sarhangian's work includes ground leases and finance agreements on Native American lands. He is also a member of Snell & Wilmer's Attorney Development Committee.

About Snell & Wilmer

Founded in 1938, Snell & Wilmer is a full-service business law firm with more than 400 attorneys practicing in nine locations throughout the western United States and in Mexico, including Phoenix and Tucson, Arizona; Los Angeles and Orange County, California; Denver, Colorado; Las Vegas and Reno, Nevada; Salt Lake City, Utah; and Los Cabos, Mexico. The firm represents clients ranging from large, publicly traded corporations to small businesses, individuals and entrepreneurs. For more information, visit www.swlaw.com.

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