

## SNELL & WILMER ATTORNEY RICHARD KATZ DISCUSSES EFFECTS OF ITAR ON AEROSPACE MANUFACTURING IN MEXICO

**TUCSON (June 29, 2011)** – Snell & Wilmer attorney Richard Katz recently sat down with The Offshore Group to discuss the International Traffic in Arms Regulations (ITAR) and its effect on aerospace manufacturers in Mexico.

During the session, Katz explained that ITAR is a set of federal regulations that, under the authority of the U.S. State Department, sets out the U.S. compliance requirements for the sale, manufacture and cross border trade in items and technology on the U.S. munitions list. ITAR regulates the production of military aerospace and the defense industry items in Mexico.

According to Katz, "The reason that the U.S. regulations often apply to aerospace manufacturing in Mexico is because of the cross border nature of trade between U.S. and Mexico, and the entire aerospace industry's international footprint."

Individuals that are interested in this aspect of Mexico manufacturing are invited to listen in to the podcast that can be found in the "Cost Reduction Showcase" section of The Offshore Group's homepage. Additional Mexico outsourcing information can be accessed by subscribing to Offshore Group RSS Feeds.

Offshore Group is a large provider of outsourced manufacturing support, or "shelter" services, in Mexico. Currently 57 manufacturers are in production at The Offshore Group's three industrial parks in Sonora and the city of Saltillo, Coahuila. Through its Vangtel subsidiary, The Offshore Group also offers services to companies occupying the call center, IT development and BPO markets, while the International Logistic Solutions Company (ILS) is a leading provider of supply chain services. The Offshore Group has recently initiated operations in Mexico's second largest city, Guadalajara.

Katz represents U.S. and foreign importers and exporters with respect to U.S. government trade regulation, including the structuring of overseas sales transactions, customs duties and compliance, federal agency regulation of imports, export licensing, penalties and audits. He has represented clients in diverse industries, including consumer electronics, footwear, apparel, telecom, natural resources, logistics and transportation. Typical clients include U.S. import and distribution companies, U.S. high tech exporters, foreign exporters, trade associations and governmental entities. Katz earned his J.D. from Columbia Law School.

The following is a link to the interview with Katz and the Offshore Group: <u>http://www.offshoregroup.com/podcast/itar-international-traffic-in-arms-regulation-and-its-relation-to-aerospace-manufacturing-in-mexico/</u>

## About Snell & Wilmer L.L.P.

Founded in 1938, Snell & Wilmer is a full-service business law firm with more than 400 attorneys practicing in nine locations throughout the western United States and in Mexico, including Phoenix and Tucson, Arizona; Salt Lake City, Utah; Los Angeles and Orange County, California; Denver, Colorado; Las Vegas and Reno, Nevada; and Los Cabos, Mexico. The firm represents clients ranging from large, publicly traded corporations to small businesses, individuals and entrepreneurs. For more information, visit <u>www.swlaw.com</u>.