

**THREE ATTORNEYS JOIN THE REAL ESTATE GROUP AT THE PHOENIX
OFFICE OF SNELL & WILMER**

PHOENIX (April 1, 2011) – Snell & Wilmer is pleased to announce three additions to the Phoenix office. Kevin Lytle and Craig Cartwright have joined the firm as partners, and Timothy Smith has joined the firm as counsel, all three of whom will practice in the Real Estate Group. The additions will further strengthen the specific practice areas of the Real Estate Group that are in high demand within the Phoenix market.

“Kevin, Craig and Timothy bring a wealth of knowledge and a fresh perspective to our team.” said Jody Pokorski, a senior partner in the Real Estate Group. “These three gentlemen all have impressive track records that will surely benefit our clients and we are delighted to have them with us.”

- Kevin Lytle has a diverse real estate transactional practice, providing daily counsel to public and private real estate investment trusts. His experience extends to all aspects of sales and acquisitions, leases, sale-leasebacks, construction and permanent loans, acquisition loans, refinancing, loan and lease modifications and workouts and inter-creditor agreements. He also has experience in business entity creation, including bankruptcy-remote structuring and commercial and residential landlord-tenant law. Lytle is licensed to practice in Arizona and Nebraska. He earned his J.D. from the University of Nebraska College of Law.
- Craig Cartwright advises clients on a broad range of transactional real estate matters, including general real estate matters, secured lending, property development, commercial leasing, sales and acquisitions, entity formation, bankruptcy workouts and construction-related matters. More specifically, he has expertise in negotiating and drafting a multitude of real estate documentation, including easements, leases, deeds and purchase and sale documents, and he has participated in the formation of corporate entities, including bankruptcy-remote entities. Cartwright also has experience in numerous traditional and nontraditional mortgage financing transactions, sale-leaseback transactions, bankruptcy workouts and condemnation proceedings, including document drafting and negotiation, due diligence activities and closing activities in virtually every state in the country. In addition, he has experience in commercial and corporate law matters. He is admitted to practice in Arizona and Kansas. Cartwright earned his J.D. from the University of Kansas School of Law.
- Timothy Smith has represented various clients with respect to all phases of commercial transactions including acquisitions, finance, construction lending and development. Early in his career he was in-house counsel for one of the top ten largest insurance companies in the world. In that capacity, Smith was exposed to and had responsibility for large, complex and sophisticated real estate financing transactions, workouts, foreclosures and mortgage loan servicing matters. That experience provided a solid platform for growth and development for his move into private practice in a national law firm in which Smith rapidly rose to partnership. His practice has included significant, primary responsibility for commercial mortgage loan transactions, equipment and asset-based loan transactions, sale-leaseback transactions, loan work-outs and construction loan matters. In addition to representing lenders with respect to finance and lending matters, Smith has provided legal services to a real estate investment trust, with respect to

acquisition and mortgage loan matters and also has represented the retail division of an actively expanding gasoline/convenience store operation in the State of Arizona. Smith is licensed to practice in Arizona. He earned his J.D. from Drake University School of Law.

About Snell & Wilmer L.L.P.

Founded in 1938, Snell & Wilmer is a full-service business law firm with more than 400 attorneys practicing in nine locations throughout the western United States and in Mexico, including Phoenix and Tucson, Arizona; Los Angeles and Orange County, California; Denver, Colorado; Las Vegas and Reno, Nevada; Salt Lake City, Utah; and Los Cabos, Mexico. The firm represents clients ranging from large, publicly traded corporations to small businesses, individuals and entrepreneurs. For more information, visit www.swlaw.com.

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