

# Snell & Wilmer

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## Lars O. Lagerman

Of Counsel | Phoenix | Orange County

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### Main Bio

Lars Lagerman is a real estate attorney with experience spanning from the acquisition, development and construction of single-family residential subdivisions, shopping centers, hotels and office buildings to the negotiation and documentation of major credit facilities for master-planned communities and golf courses. Along with his wide-ranging deal experience, Lars routinely works with lenders on real estate loan workouts and foreclosures, receiverships and guarantee enforcement.

With a practice that reaches locally and internationally, Lars is routinely involved in public land issues before the Arizona State Land Department and often represents clients in complex cross-border deals. His intimate knowledge of Arizona's real estate industry allows him to act as local counsel for a number of national firms when their transactions have an Arizona connection. In addition to his work in Arizona, Lars also works extensively with clients on projects in California.

### Representative Experience

#### Real Estate Transactions

- Represented publicly traded homebuilder in acquisition and development of residential and mixed-use projects, master planned communities and resort facilities, including golf courses and other recreational facilities in Arizona
- Represented private investors and developers in land use and development of opportunistic real property parcels in Arizona, California, Nevada and New Mexico
- Represented national railroad in real estate matters and application to purchase large parcel of undeveloped land from the Arizona State Land Department
- Represented Singapore-based boutique hotel company in its acquisition of a California hotel
- Represented publicly traded California-based power generator in connection with land assemblage and development of a large solar power project in Arizona

#### Finance Transactions

- Represented lender in acquisition, development and construction loan for master-planned residential and golf community in Arizona

- Represented lender in acquisition, development and construction loan for luxury master-planned residential and golf community in Hawaii
- Represented lender in real estate secured revolving credit facility to national public homebuilder
- Represented lender in acquisition, development, construction and receivables loan for hotel and timeshare property in Las Vegas, Nevada
- Represented lender in workout, foreclosure and sale of timeshare loan portfolio

## **International Transactions**

- Represented Swedish car manufacturer in connection with test track facility in Arizona
- Represented U.S. electric power generator in wind farm project in Mexico (with Mexico licensed attorney)
- Represented Mexican developer of master-planned resort project in Cabo San Lucas, and U.S. licensing/royalty issues (with Mexico licensed attorney)
- Represented Mexican developer of resort and condominium projects in Puerto Peñasco, Sonora (with Mexico licensed attorney)
- Represented lender in acquisition, development, construction and receivables loan for timeshare property in Los Cabos, Mexico (with Mexico licensed attorney)

## **Education**

- The University of Arizona (J.D., with distinction)
- Gustavus Adolphus College (B.A., *magna cum laude*)
- University of Uppsala, Sweden

## **Languages**

- Swedish
- Spanish (Conversational)

## **Professional Memberships & Activities**

- State Bar of Arizona
- California Bar Association
- Maricopa County Bar Association
- Swedish-American Bar Association
- U.S.-Mexico Bar Association, Real Estate Law Committee
  - U.S. Chair
- Honorary Swedish Consul – Arizona (1995-2007, 2015-Present)

## **Professional Recognition & Awards**

- AV Rated by Martindale-Hubbell, AV® Preeminent™ 5.0 out of 5
- Chambers USA (2014-2023)
- The Best Lawyers in America©, Real Estate Law (2019-2024)

- AB Top Lawyers – Construction/Real Estate Law – Arizona Business Magazine (2010)
- Top People to Know in Commercial Real Estate – Arizona Commercial Real Estate Magazine (2009)
- Swedish Foreign Service Royal Award (2008)

## **Community Involvement**

- Arizona-Mexico (Sonora) Commission
- National Law Center for Inter-America Free Trade (Tucson, Arizona)
- Swedish-American Chamber of Commerce Arizona, Founder (1996)

## **Bar Admissions**

- Arizona
- California

## **Court Admissions**

- Supreme Court of Arizona
- Supreme Court of California
- United States Court of Appeals, Ninth Circuit
- United States District Court, District of Arizona