

# International Group List of Representations

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## Business & Finance

- Representation of a Mexican financial group in the tender offer and acquisition of a publicly held United States financial institution.
- Representation of companies in financing transactions with collateral in Canada, England and Singapore.
- Representation of United States companies in debt recovery efforts in Mexico and Canada.
- Negotiated joint ventures in Mexico between the United States and Mexican companies.
- Representation of United States investors in joint venture and investment in Mexico Tier One suppliers to the automotive industry.

## Commercial Finance

- Representation of developers and construction companies regarding all aspects of real estate projects in Mexico's coasts.
- Representation of U.S. financial institutions in connection with real estate secured cross-border loans in Mexico.
- Advised a publicly held mining company on all matters related to the negotiation, due diligence, corporate incorporation and acquisition of mining claims in Mexico.
- Represented one of the largest loan servicers of commercial mortgage loans in the U.S in connection with regulatory issues concerning the servicing of securitized loans secured by real property in Mexico.
- Assisted a U.S. publicly held company in the acquisition of a U.S manufacture company with Mexican subsidiaries and a Maquiladora plant in Nogales, Sonora, Mexico.
- Assisted in the cross-border corporate restructuring of a U.S based corporation with multiple subsidiaries in Mexico and other tax and general business law related issues.

## Commercial Litigation

- Obtained monetary settlement and cancellation of license agreement in favor of United States company and its Italian subsidiary in Los Angeles federal court action against Korean company to enforce a license and royalty agreement relating to power supply design for plasma display panels.
- Representation of manufacturer based in Germany in United States litigation and alternative dispute resolution involving both United States and German lawsuits.
- Coordination of corporate compliance analysis in 22 Central and South American countries for United States-based global manufacturer.

## Environmental

- Advised a bulk sodium producer and importer based in France concerning environmental reporting obligations arising from importing sodium into the United States and storing sodium at port facilities in various states.
- Natural resources damages case pending in a Nevada federal district court arising from mining operations in the Philippines conducted for several decades by an international mining company.

## Export Controls & Economic Sanctions

- Advised an Italian manufacturer of optical scanning devices in connection with U.S. Customs compliance for products assembled in China.
- Representation of electronics manufacturers in the export of defense articles and wireless telemetry to Australia, Canada, England, and Middle East.
- Provided consultation to manufacturers in the analysis of commodity jurisdiction and commodity classification requests to the Department of State Directorate of Defense Trade Controls and the Department of Commerce Bureau of Industry and Security.

## Franchising

- Draft of master franchise agreements, development agreements and disclosure documents for franchise development rights in Canada, Mexico, Asia, Europe, Africa, Middle East and Australia.

## Gaming Law

- Obtained Nevada gaming licenses and other state and tribal regulatory approvals for international companies and individuals, particularly from the United Kingdom, Canada, Japan, Australia, Switzerland, Spain and Italy.

## Intellectual Property

- Obtain foreign patent protection throughout European countries, including enforcement activities for infringement and infringement clearance. Also, actively obtain trademark rights in over 40 countries for franchises and global manufacturing companies.
- Prosecution of foreign patent and trademark applications, and counseling on matters involving foreign intellectual property portfolios.

## Labor & Employment

- Advised clients regarding key labor laws in Mexico and Canada.
- Representation of United States and Mexican companies regarding application of United States labor/employment laws to cross-border operations.

## Product Liability Litigation

- Prepared technical defense strategy, developed expert witness testimony and identified trial exhibits on behalf of United Kingdom-based auto manufacturers in connection with product liability lawsuits or claims in South Africa, the United Kingdom, Pakistan and Australia.
- Representation and strategic defense development for a Japanese automobile manufacturer in a product liability lawsuit in Canada.



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