Snell & Wilmer



Todd V. Jones
Partner | Phoenix
Tel. 602.382.6208
tjones@swlaw.com

Main Bio

Todd Jones is an attorney with a wealth of experience spanning over three decades, with a focus in commercial finance, debt and equity restructurings, bankruptcy, and general commercial law. Todd is also the co-leader of the commercial finance practice group at Snell & Wilmer, comprising over 50 seasoned professionals across multiple offices.

What sets Todd apart is his genuine passion for working with entrepreneurial-focused clients and their customers. He enjoys the challenge of aiding their growth and development. Todd's journey in advising clients that service primarily the franchise, owner-operator and retail industries, combined with his extensive experience, enables him to provide clients from various sectors with practical, focused solutions to a wide range of business challenges. His experience extends to syndication, direct loan origination, multi-billion-dollar asset transactions, acquisitions, securitizations, and corporate matters. Todd is also well-versed in representing lenders in complex Chapter 11 reorganizations, real estate bankruptcy matters, and related workouts.

With a background in private practice and a distinguished 14-year tenure as in-house counsel at a major finance company, Todd is uniquely positioned at the intersection between business and the law. His invaluable in-house counsel experience equips him to offer clients astute legal counsel and strategic guidance.

Todd is engaged in a number of industry and community organizations including the State Bar of Arizona, the Delaware State Bar Association, and Special Olympics Arizona.

Representative Experience

- Lead counsel to administrative agents in multiple syndicated credit facilities to borrowers in quick service, fast casual, and casual dining industries (deal sizes \$200 million to \$15 million)
- Lead counsel to administrative agents in multiple syndicated credit facilities to borrower that leases fee owned properties to restaurant operators (deal sizes 150 million to \$75 million)
- Lead counsel to lender in multiple facilities to borrowers that operate chain and branded restaurants (deal sizes from \$75 million to \$10 million)
- Lead counsel to lender in multiple syndicated credit facilities to borrowers in the fitness industry, including national fitness franchisees
- Lead counsel to lender in syndicated credit facility to borrowers in the convenience and gas industries (deal sizes \$175 million to \$125 million)

 Lead counsel to bank in loans for construction and refinance of auto dealerships, office buildings, and apartments

Education

- Cornell University Law School (J.D., magna cum laude)
 - o Order of the Coif
- University of Delaware (B.A.A.S., International Relations, cum laude, with distinction)

Professional Memberships & Activities

- · State Bar of Arizona
- Delaware State Bar Association

Representative Presentations & Publications

- "Federal Reserve Expands Main Street Lending Program; New Affiliate Rules May Impact Some Borrowers," Co-Author, Snell & Wilmer Legal Alert (May 1, 2020)
- "Overview of Security Agreements, Security Interests, Cross Collateralization, and Fraudulent Conveyances in Franchise Transactions," presented to internal risk and sales employees
- "Fundamentals of Bankruptcy and Workouts," presented to internal risk and special servicing employees

Professional Recognition & Awards

- Snell & Wilmer Community Involvement Award (2024)
- E Capital General Counsel Award (2014)
- GEFF President's Award (2013)
- GE Capital Americas Legal Value Award (2012)

Community Involvement

- Special Olympics Arizona (2005-present)
 - Co-Creator of new North Valley Unified local program
 - Executive Committee (prior member)
 - Past Board Chair
- A Chance to Play (2015)
 - Board Member
- St. Gabriel's Catholic School (2011-present)
 - Finance Committee
- Habitat for Humanity Desert Foothills (2004-2005)
 - Board Member

Previous Professional Experience

- GE Capital, Franchise Finance, Vice President, Associate General Counsel, Assistant Secretary (2002-2016)
- Snell & Wilmer, Partner and Associate (1994-2002)
- Richards, Layton & Finger, Associate (1989-1994)

Bar Admissions

- Arizona
- Delaware (inactive)

Court Admissions

• Supreme Court of Arizona