

Snell & Wilmer



Sarah A. Kobeissi

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Main Bio

Sarah Kobeissi focuses her practice in commercial finance. She primarily represents regional and national banking associations in commercial lending, finance and real estate transactions for acquisitions, development, long-term and construction (both upfront and pari passu equity funding) loans. Specifically, Sarah assists with financing acquisitions and development projects for homebuilders, single-family housing subdivisions, condominiums, townhouse projects, apartment buildings and commercial buildings such as industrial and distribution buildings, shopping centers, office complexes and retail centers. She has experience with refinancing, redevelopment and rehabilitating as well as build-to-rent financing, lot banking transactions and financing based on negative pledge facilities.

Representative Experience

- Represented regional bank in an eight-figure pari passu loan secured by real property to finance the acquisition, development and construction of a build-to-rent residential project
- Represented regional bank in an eight-figure loan secured by real property to finance the construction two spec industrial buildings
- Represented regional bank in a nine-figure syndicated revolving line of credit loan secured by real property to finance an acquisition and development residential project
- Represented regional bank in a eight-figure loan secured by real property to finance the acquisition of office buildings and to also provide future financing for tenant improvements and leasing commissions
- Represented regional bank in a nine-figure pari passu syndicated revolving line of credit borrowing base negative pledge facility to finance multiple acquisition and development lot banking projects for properties located around the country
- Represented regional bank in an eight-figure pari passu loan secured by real property to finance the construction of a retirement apartment complex
- Represented regional bank in an eight-figure pari passu loan secured by real property to finance the construction of a build-to-rent residential project
- Represented regional bank in an eight-figure loan secured by real property to finance the construction of a multiple spec industrial building project
- Represented regional bank in a nine-figure pari passu syndicated revolving line of credit borrowing base negative pledge facility to finance the acquisition of multiple lot banking projects for properties located around the country

- Represented regional bank in an eight-figure loan secured by real property to finance the construction of a distribution facility

Education

- University of Arizona, James E. Rogers College of Law (J.D., *cum laude*)
 - Note Editor, The Arizona Law Review
 - Award for Outstanding Performance in Oral Advocacy
 - Writing Fellow
 - Dean's List
 - Law Women's Association, Fundraising Chair
- University of Arizona (B.A., Mathematics, *cum laude*)
 - Regents Out-of-State Tuition Waiver Scholarship

Professional Recognition & Awards

- Snell & Wilmer COACH Award (2023)
- Snell & Wilmer Mentoring Award (2021)
- The Best Lawyers in America®, Ones to Watch Edition, Banking and Finance Law (2024), Real Estate Law (2024)

Previous Professional Experience

- Snell & Wilmer, Summer Associate (2014)
- Glendale City Prosecutor's Office, Legal Intern (2013)
- Esperero Canyon Middle School, Mathematics Teacher (2008-2012)
- University of Arizona, Department of Mathematics CEMELA, Undergraduate Research Assistant (2006-2008)

Bar Admissions

- Arizona

Court Admissions

- Supreme Court of Arizona