

Snell & Wilmer



Cary D. Jones

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Main Bio

Cary Jones has practiced for over 30 years in all aspects of sophisticated national real estate transactions, focusing in mixed use, transit, hotel, historic properties, ski resort, shopping center and office developments and joint ventures; zoning and land use; real estate financing, and construction. In his prior role as the Senior Vice-President and General Counsel of a national food and drug store public company, Cary supervised over \$3 billion in development of shopping center and related mixed use projects throughout the country.

Cary served as the managing partner of the firm's Los Angeles office from its opening in 2009 through 2022.

Representative Experience

Representative Real Estate Cases

- Lead counsel for major university in the acquisition of a more than 50 year old CA based specialty college, including its campus and intellectual property.
- Lead counsel for a major university's public private partnership (P3) project for construction, development, and operation of 5,000 units of on campus student housing.
- Lead co-counsel for a major university in the leasing and acquisition of an ownership interest in a large space for a California campus in a downtown Los Angeles property
- Lead counsel for ownership group in reacquisition of several restaurants and breweries
- Lead counsel for lease and ultimate purchase of sites for national health care facilities
- Lead counsel for leading ski resort operator in acquisition, disposition and development of ski resorts in Colorado, California, Nevada, Utah, and Vermont
- Lead counsel for acquisition, development and leasing of one million sq. ft. research and development park in Los Angeles, California
- Lead counsel for acquisition, entitlement and development of one million sq. ft. manufacturing and distribution facility in Utah
- Lead counsel for Utah Transit Authority on all real estate and land use matters for \$185 million acquisition of Union Pacific facilities for 175-mile Wasatch Front Commuter Rail Project
- Lead counsel for acquisition and development of 20,000-seat amphitheater facility in Salt Lake City, Utah
- Lead counsel for large grocery retailer in sale of 600,000 sq. ft. mixed use office/retail project in Salt Lake City, and lease of 250,000 sq. ft. to large national bank

- Lead counsel for American Stores Properties, Inc. in acquisition of multiple food and drug stores

Education

- University of Utah (J.D.)
 - Note Editor, Utah Law Review
 - Order of the Coif
- University of Utah (B.A., with honors)

Professional Memberships & Activities

- State Bar of Utah, Real Property Section, Former Chairman

Representative Presentations & Publications

- "[General Contractors—In a Challenging Economy Beware of the Pitfalls In Subordinating Your Mechanics' Lien Rights to an Owner's Lender](#)," Co-Author, Snell & Wilmer Under Construction Newsletter (January 2023)
- "[California Bars General Contractors From Collecting Compensation for Work Performed by Unlicensed Subcontractors](#)," Co-Author, Snell & Wilmer Under Construction Newsletter (July 2022)
- "Workforce Housing – Current Development Processes And A Possible Model For The Future," Co-Presenter, Snell & Wilmer Virtual CLE Series (June 22, 2021)
- "[Affordable Housing: Opportunities in the 2020 California Legislature](#)," Episode Host, CalCurrent Podcast (October 29, 2020)
- "Real Estate Issues in the COVID-19 and Post COVID-19 Eras," Co-Presenter, Snell & Wilmer 2020 Year-End CLE Series (August 26, 2020)
- "[Alumnus Cary Jones Gives Back After Successful Career in Real Estate Law](#)," Quoted, Res Gestae (Winter 2019)
- "The Aftermath of California's SB 50: Meeting the Challenges of Affordable Housing," Co-Author, Daily Journal (July 18, 2019)
- "[California Senate Bill 50: California's Rejection of Addressing Restrictive Zoning Policies](#)," Co-Author, Under Construction (July 2019)
- "[California Appellate Court Confirms That Lay Public Opinion Regarding Potentially Significant Aesthetic Impacts May Be Enough To Trigger Preparation Of An Environmental Impact Report](#)," Co-Author, Under Construction (January 2019)
- "[Recent Developments In California CEQA Legislative Proposals](#)," Author, Under Construction (July 2018)
- "[California Appellate Court Clarifies Prevailing Wage Law for Public Works Projects](#)," Author, Under Construction (December 2017)
- "[Is Inclusionary Housing a Misguided Mandate?](#)" Quoted, The Real Deal (June 15, 2017)
- "[Drop Dead Date for Recording California Mechanic's Lien is 90 Days from Completion of 'Actual Work', Not 'Substantial Completion'](#)," Author, Under Construction (June 2017)
- "[If City Council Candidates are any Indication, Measure S will be a Close Call](#)," Quoted, The Real Deal (March 3, 2017)

Professional Recognition & Awards

- [Top 100 Lawyers 2022](#), Los Angeles Business Journal
- [2022 Visionary](#), Los Angeles County Commercial Real Estate: Trends, Updates and Visionaries
- [Alumnus of the Year Award](#), University of Utah S.J. Quinney College of Law (2015)
- AV Preeminent[®] Peer Review Rating from Martindale-Hubbell[®]
- The Best Lawyers in America[®], Real Estate Law (2003-2023)
- Southern California Super Lawyers, Real Estate (2012-2019)
- Chambers USA: America's Leading Lawyers for Business[®], Real Estate (2005-2011)
- Super Lawyers, Real Estate - Corporate Counsel Edition (2009-2010)
- Utah Legal Elite, Utah Business Magazine (2009)
- Mountain States Super Lawyers, Real Estate (2007-2009)
- Peter W. Billings Excellence in Teaching Award, University of Utah College of Law

Community Involvement

- Los Angeles Area Chamber of Commerce, Board Member (2009-2022)
- Los Angeles Central City Association, Executive Committee (2009-2022)
- Rowland Hall School, Board Member, Former Chair

Previous Professional Experience

- University of Utah, College of Law, Adjunct Professor (2002-2008)
- American Stores Properties, Inc., Sr. Vice-President and General Counsel (1997-1999)

Bar Admissions

- Arizona
- California
- Utah

Court Admissions

- Supreme Court of Arizona
- Supreme Court of California
- Supreme Court of Utah
- United States District Court, Central District of California
- United States District Court, District of Arizona
- United States District Court, District of Utah

Client News

- Snell & Wilmer Advises Federal Software Provider Integrated Data Services in Its Sale to Private Equity Firm Arlington Capital Partners